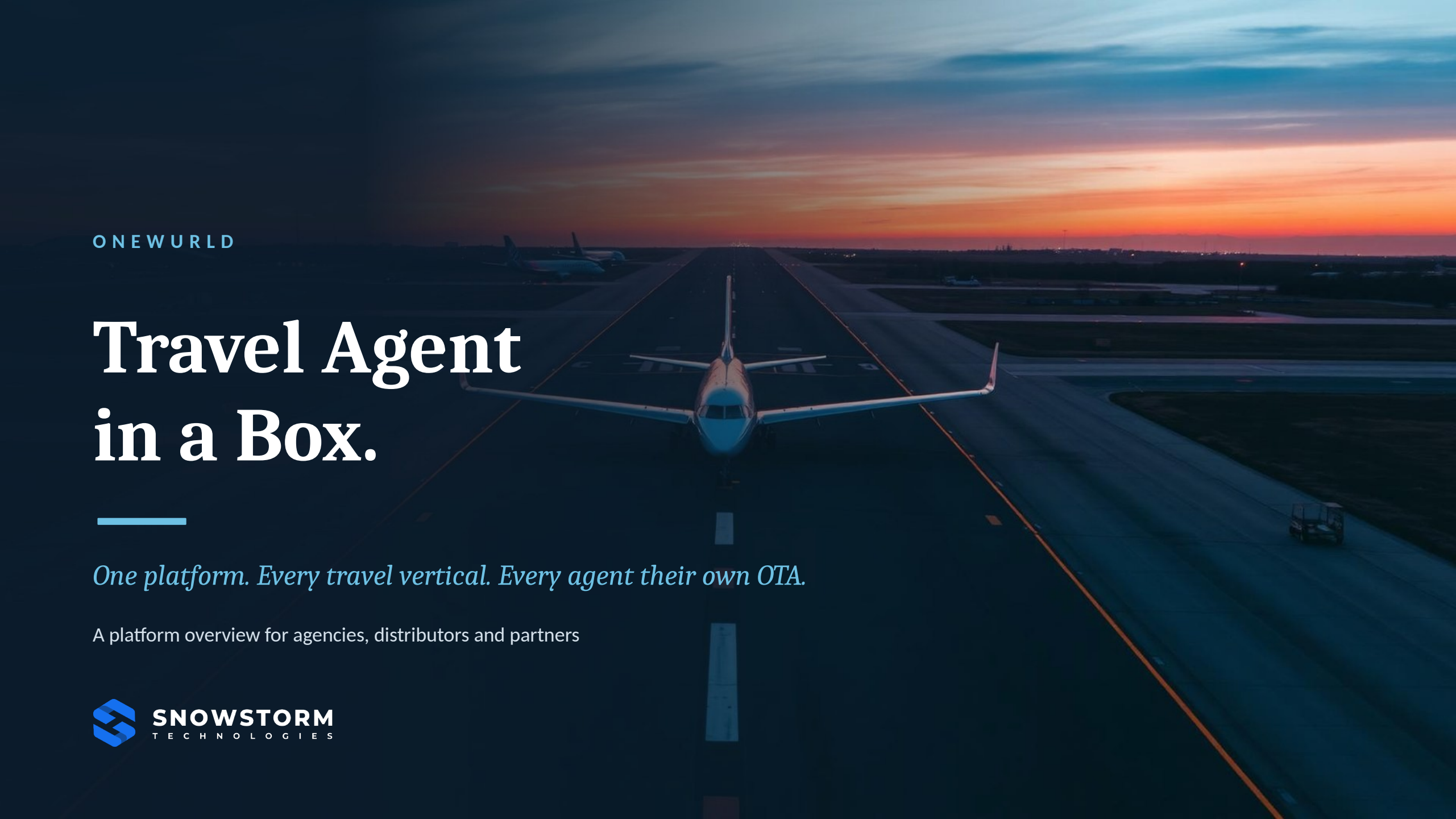


ONEWURLD

# Travel Agent in a Box.

*One platform. Every travel vertical. Every agent their own OTA.*

A platform overview for agencies, distributors and partners

SNOWSTORM TECHNOLOGIES

THE PLATFORM

# A complete travel-selling operating system

OneWurld takes travel from search to settled payment — through consumer storefronts, an agent desktop and a five-level distribution network, with every transaction accounted for.

01

### Six booking verticals

Flights, hotels, cars, transfers, activities and cruises — each with its own search, checkout, confirmation and cancellation flow.

02

### Every agent an OTA

Each agent gets their own branded storefront, embeddable widget, rates and client files — not just a login to someone else's site.

03

### Built-in money discipline

Every payment is tied to the booking it was meant to buy. Refunds, cancellations and reconciliation are platform features, not afterthoughts.

PRODUCT SURFACE

# Six verticals, one checkout discipline

### Flights

Search, revalidate, book and ticket with per-fare pricing rules.

### Hotels

Multiple hotel suppliers behind one interface.

### Cars

Supplier rates with transparent price display.

### Transfers

Booked alongside the trip, on the same ledger and cancellation rules.

### Activities

Add-on or standalone, with traveller-level questions.

### Cruises

A dedicated cruise surface with its own site identity.

*Plus concierge, perks and membership surfaces, kept as editable templates for each client.*

DISTRIBUTION MODEL

# A five-level network, every level accounted for

| | | |
|---|---|---|
| 1 | **Merchant of record** | Sets network margins, grants credit lines, holds supplier contracts. |
| 2 | **Super distributor** | Leads a regional network and sees its whole tree. |
| 3 | **Distributor** | Onboards and manages agencies. |
| 4 | **Agency** | A trading travel business with its own rates, branding and admin. |
| 5 | **Agent** | Runs their own OTA: storefront, widget, markup, clients and commissions. |

*Ready-made reach: 286 distributors and 45 super distributors already on the supplier network.*

THE AGENT DESKTOP

# Each agent runs their own travel business

### Sell under their own name

An auto-provisioned storefront on their chosen subdomain, an embeddable search widget, and their own logo, colours and booking-flow settings.

### Control their own pricing

The agent’s own markup and service charge always win over agency defaults — per surface and per product.

### Run a real book of business

Client profiles, secure card storage, trip requests, itineraries and booking history — scoped so no two agents see each other’s data.

### See what they earn

A commission record for every booking — agent, widget or consumer site — tracked from pending to earned after travel.

QUOTING & SHARED TRIPS

# Quote, share, and let the client approve

1

### Search and save

The agent builds a named trip from live search results.

2

### Send a link

The client receives a personal trip page rather than a PDF quote.

3

### Client approves

Each item is approved or paid for individually, at the client's pace.

4

### Agent books

Approved items are booked and land on the same itinerary.

*One live trip page replaces the quote-and-chase email chain.*

THE MONEY MODEL

# Every dollar traceable to a booking

Settlement sits with the merchant of record. OneWurld keeps the record nothing else can reconstruct: what was captured, which booking it belongs to, what was refunded, and what still needs review.




### Detect

Payments are reconciled against booking legs, with a scheduled refund sweep per client.

### Decide

An unmatched or over-captured charge becomes a refund instruction.

### Execute

The refund fires automatically against the original payment, capped at the capture.

### Reconcile

Anything unmatched lands in a review queue, never dropped.

> *A charge with no booking behind it cannot hide.*

SUPPLY & ARCHITECTURE

# Pluggable supply, separate businesses

| | |
|---|---|
| SELLING SURFACE | Identical for every supplier — search · review · checkout · confirmation |
| SUPPLIER INTERFACE | Search · rates · book · cancel · refund, per vertical |
| SUPPLIERS | New supplier APIs slot in without touching the selling surface |
| LOYALTY & POINTS | A separate module any vertical can call |

## EVERY CLIENT IS A BUSINESS, NOT A TENANT

### Platform base

A de-branded master holding every proven surface, with readiness marked per surface.

### Client deployments

Own database, own payment account, own supplier credentials, own brand pack.

### Fleet maintenance

Core logic is fixed once in base, then synced out. Client features never leak back.

THE PLATFORM TODAY

# Built, live and selling

**6**

booking verticals on one checkout discipline

**5**

distribution levels, from network to agent

**10**

locales across the consumer surfaces

**286**

distributors already on the supplier network

*See it live at v2.onewurld.com*



WHY PARTNERS CHOOSE ONEWURLD

# Built to scale, built to be trusted

## 01

### Revenue-grade money handling

Every captured dollar is traceable to a booking. Unmatched payments surface in a review queue, never in a support ticket.

## 02

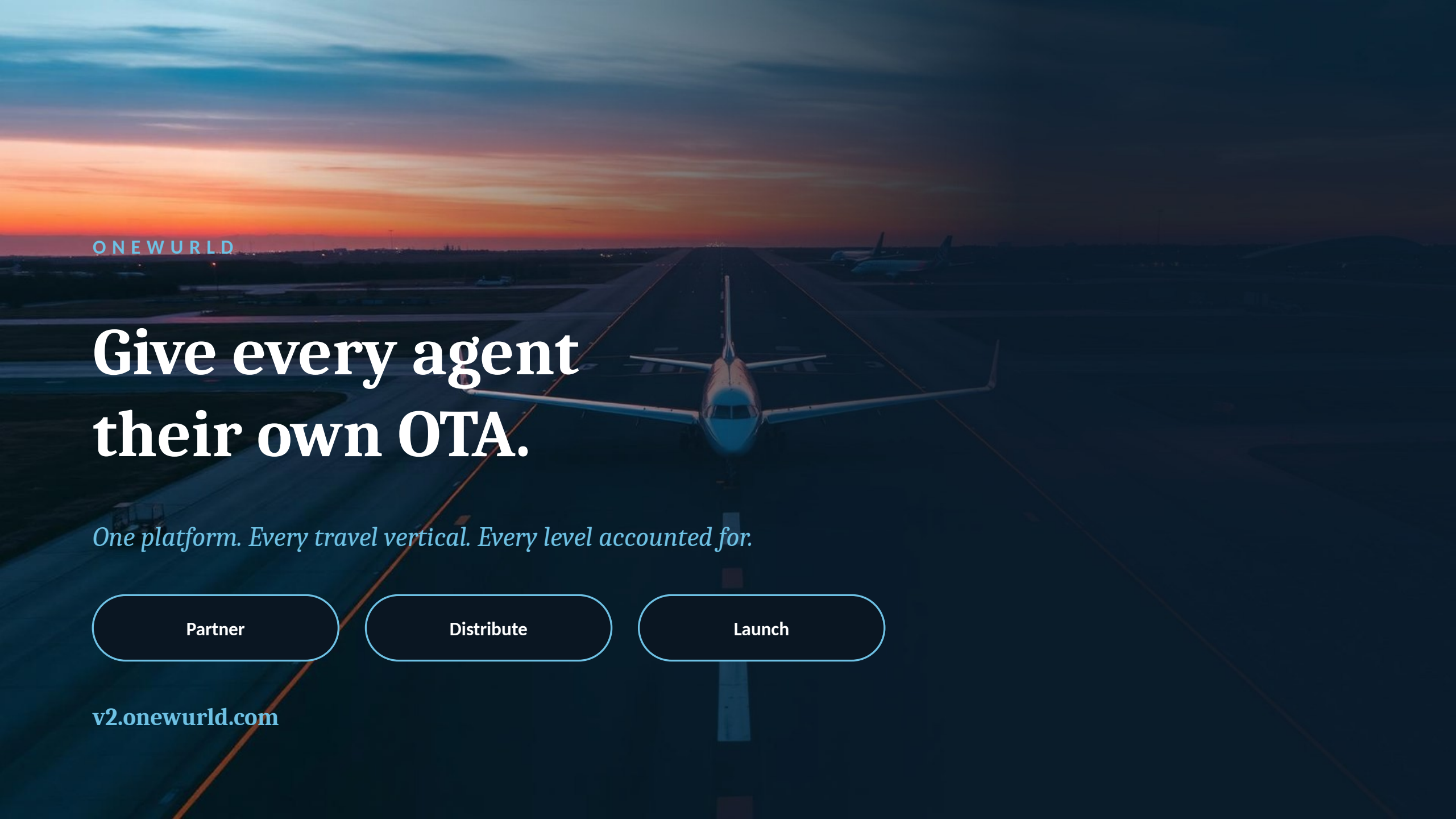
### Distribution as a feature

A five-level network with per-level margins, scoped data and credit lines built in from day one.

## 03

### Supply that can’t strand you

Pluggable supplier connections mean no single outage or contract change stops the selling surface.


ONEWURLD
Give every agent their own OTA.
One platform. Every travel vertical. Every level accounted for.
Partner
Distribute
Launch
v2.onewurld.com